

**Walnut Marketing Board**

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*An Equal Opportunity Employer and Provider*




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## MONTHLY MANAGEMENT REPORT

Thursday, May 10, 2007

### April Shipments

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#### Inshell (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>April 2006</u>	<u>4/30/2006</u>	<u>April 2007</u>	<u>4/30/2007</u>
Domestic	295	24,960	-611	22,630
Export	<u>1,873</u>	<u>106,211</u>	<u>1,160</u>	<u>99,190</u>
<b>Total</b>	<b>2,168</b>	<b>131,171</b>	<b>549</b>	<b>121,820</b>

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#### Shelled (1000 pounds)

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>April 2006</u>	<u>4/30/2006</u>	<u>April 2007</u>	<u>4/30/2007</u>
Domestic	11,276	122,446	10,998	127,492
Export	<u>6,505</u>	<u>71,530</u>	<u>8,270</u>	<u>77,020</u>
<b>Total</b>	<b>17,781</b>	<b>193,976</b>	<b>19,268</b>	<b>204,512</b>

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#### Inshell Equivalent Tonnage\*

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>April 2006</u>	<u>4/30/2006</u>	<u>April 2007</u>	<u>4/30/2007</u>
Domestic	14,001	162,905	12,513	159,908
Export	<u>8,928</u>	<u>140,981</u>	<u>10,219</u>	<u>139,362</u>
<b>Total</b>	<b>22,929</b>	<b>303,885</b>	<b>22,732</b>	<b>299,269</b>

\*2005/06 shellout rate 40.7 -- 2006/07 shellout rate 42.9



**Radisson Hotel  
500 Leisure Ln  
Sacramento, CA 95815  
(916) 922-2020**

***REVISED***

***SCHEDULE OF EVENTS***

***Walnut Marketing Board &  
California Walnut Commission  
Annual Spring Meeting – Thursday, May 31, 2007***

	<u><i>Time</i></u>	<u><i>Location</i></u>
<i>Continental Breakfast</i>	<i>7:15 am - 9:30 a.m.</i>	<i>TBD</i>
<i>Walnut Marketing Board Meeting</i>	<i>9:30 a.m.</i>	<i>TBD</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>TBD</i>

*Note: Meeting schedule and room assignments are subject to change.  
This is a new annual meeting which will essentially replace our annual  
Fall meeting in September.*

*Registration forms are available – call us at (916) 922-5888.*

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**8/1/2006 - 4/30/2007**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>North America</b>				
USA	24,960,349	22,630,225	122,445,627	127,492,302
Canada	3,373,298	3,459,991	8,279,879	8,725,045
Mexico	421,552	439,852	636,795	272,100
<b>Sub-Total</b>	<b>28,755,199</b>	<b>26,530,068</b>	<b>131,362,301</b>	<b>136,489,447</b>
<b>Central &amp; South America</b>				
Brazil	1,484,662	608,457	352,500	150,325
Chile	1,110,084	1,607,904	78,640	24,375
Ecuador	334,219	302,641	394,111	402,055
Panama	24,800	0	0	0
Venezuela	1,942,430	1,190,290	227,657	297,000
<b>Sub-Total</b>	<b>4,896,195</b>	<b>3,709,292</b>	<b>1,052,908</b>	<b>873,755</b>
<b>Europe</b>				
Belgium	204,366	599,651	0	0
Denmark	33,378	68,343	0	0
France	220,460	259,151	67,000	123,682
Germany	22,300,276	20,512,979	13,749,391	13,026,866
Greece	404,788	212,413	521,270	464,820
Italy	26,357,300	23,445,280	1,331,853	1,545,025
Netherlands	6,182,237	6,167,337	313,981	781,795
Portugal	88,184	85,980	0	168,000
Spain	30,176,543	23,010,988	7,102,243	7,618,170
U.K.	1,159,030	1,076,899	521,410	1,072,532
<b>Sub-Total</b>	<b>87,126,562</b>	<b>75,439,021</b>	<b>23,607,148</b>	<b>24,800,890</b>
<b>Other Europe</b>				
Austria	88,184	0	1,189,000	1,039,400
Canary Is.	0	0	0	116,310
Malta	210,815	213,844	32,335	22,250
Norway	301,038	304,013	407,793	464,166
Sweden	870,971	279,098	757,011	609,451
Switzerland	237,656	203,705	407,500	319,000
<b>Sub-Total</b>	<b>1,708,664</b>	<b>1,000,660</b>	<b>2,793,639</b>	<b>2,570,577</b>
<b>Middle East/Africa</b>				
Egypt	653,114	571,323	13,200	57,200
Israel	474,000	1,149,148	5,304,475	6,018,035
Saudi Arabia	221,092	220,215	0	220,788
Turkey	3,076,030	5,773,023	12,500	9,020
U.A.E.	419,184	662,000	45,500	210,624
<b>Sub-Total</b>	<b>4,843,420</b>	<b>8,375,709</b>	<b>5,375,675</b>	<b>6,515,667</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**8/1/2006 - 4/30/2007**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>Pacific Rim</b>				
Australia	198,890	181,909	5,450,702	6,026,199
China	1,591,201	222,276	2,170,552	2,938,825
Hong Kong	975,941	3,491,251	102,040	166,487
Japan	140,000	184,250	12,310,832	11,823,027
Korea	0	1,571,936	7,625,329	9,254,317
Philippines	1,440	15,000	142,830	208,519
Singapore	0	0	94,515	214,761
Taiwan	0	8,640	1,688,630	1,856,211
<b>Sub-Total</b>	<u>2,907,472</u>	<u>5,675,262</u>	<u>29,585,430</u>	<u>32,488,346</u>
Other	<u>933,969</u>	<u>1,090,341</u>	<u>198,811</u>	<u>773,286</u>
<b>GRAND TOTAL</b>	<u>131,171,481</u>	<u>121,820,353</u>	<u>193,975,912</u>	<u>204,511,968</u>
<b>Domestic Total</b>	<b>24,960,349</b>	<b>22,630,225</b>	<b>122,445,627</b>	<b>127,492,302</b>
<b>Export Total</b>	<b>106,211,132</b>	<b>99,190,128</b>	<b>71,530,285</b>	<b>77,019,666</b>