

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, January 09, 2009

December Shipments

Inshell (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>December 2007</u>	9/1/2007 to <u>12/31/2007</u>	<u>December 2008</u>	9/1/2008 to <u>12/31/2008</u>
Domestic	-500	18,796	778	15,521
Export	<u>4,192</u>	<u>88,590</u>	<u>7,407</u>	<u>89,210</u>
Total	3,691	107,386	8,185	104,731

Shelled (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>December 2007</u>	9/1/2007 to <u>12/31/2007</u>	<u>December 2008</u>	9/1/2008 to <u>12/31/2008</u>
Domestic	11,787	69,324	10,562	59,618
Export	<u>9,307</u>	<u>39,675</u>	<u>9,931</u>	<u>31,370</u>
Total	21,094	108,999	20,493	90,988

Inshell Equivalent Tonnage*

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>December 2007</u>	9/1/2007 to <u>12/31/2007</u>	<u>December 2008</u>	9/1/2008 to <u>12/31/2008</u>
Domestic	13,520	90,384	12,614	76,763
Export	<u>12,969</u>	<u>90,644</u>	<u>15,198</u>	<u>80,913</u>
Total	26,489	181,028	27,811	157,675

*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2



Monterey Plaza Hotel & Spa
400 Cannery Row
Monterey, CA 93940-1489
(831) 646-1700

SCHEDULE OF EVENTS
California Walnut Board &
California Walnut Commission
Winter Meeting - February 26-27, 2009

Thursday, February 26, 2009

Golf (reservations required through DFA)

Time

11:00 a.m.

Location

Quail Lodge

Reception

6:00 p.m.

Lower Terrace

Dinner

7:00 p.m.

Monterey Bay

Friday, February 27, 2009

Continental Breakfast

7:30 - 9:45 a.m.

Monterey Bay

California Walnut Board Meeting

10:00 a.m.

Dolphins Ballroom

Luncheon

11:30 a.m.

Monterey Bay

California Walnut Commission Meeting

12:30 p.m.

Dolphins Ballroom

*Note: Meeting schedule and room assignments are subject to change.
Meeting Registration forms are available – call us at (916) 932-7070*

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 12/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
North America				
USA	18,796,134	15,520,879	69,324,046	59,618,095
Canada	3,244,045	2,107,254	3,895,278	3,129,058
Mexico	308,991	424,267	38,540	2,420
Sub-Total	22,349,170	18,052,400	73,257,864	62,749,573
Central & South America				
Brazil	770,738	1,079,314	248,050	65,195
Chile	17,500	0	26,000	0
Ecuador	266,298	414,731	177,004	335,983
Panama	0	0	0	0
Venezuela	1,145,564	1,681,190	319,000	84,000
Sub-Total	2,200,100	3,175,235	770,054	485,178
Europe				
Belgium	244,490	159,282	0	0
Denmark	0	0	0	0
France	88,184	264,552	42,500	0
Germany	17,692,596	15,711,600	8,642,209	4,518,546
Greece	198,414	173,612	480,300	358,521
Italy	23,772,637	24,413,527	1,075,498	1,116,457
Netherlands	4,645,313	3,842,563	503,550	500,475
Portugal	44,092	132,276	0	0
Spain	21,348,171	20,689,588	5,322,574	3,458,430
U.K.	527,512	489,421	336,090	76,400
Sub-Total	68,561,409	65,876,421	16,402,721	10,028,829
Other Europe				
Austria	0	0	310,200	424,400
Canary Is.	0	0	25,000	51,750
Malta	200,596	163,140	9,000	11,250
Norway	297,508	334,920	234,232	259,598
Sweden	748,307	506,082	359,190	241,153
Switzerland	203,705	97,223	168,000	42,000
Sub-Total	1,450,116	1,101,365	1,105,622	1,030,151
Middle East/Africa				
Egypt	264,552	0	16,314	0
Israel	660,186	449,988	2,990,545	3,712,161
Saudi Arabia	88,092	84,000	0	46,296
Turkey	8,304,968	12,556,196	210,000	154,000
U.A.E.	1,188,012	215,500	42,000	245,888
Sub-Total	10,505,810	13,305,684	3,258,859	4,158,345

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 12/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
Pacific Rim				
Australia	130,480	5,512	2,186,531	2,243,849
China	132,092	57,871	1,060,000	1,178,000
Hong Kong	695,316	530,920	101,105	75,836
Japan	40,000	43,500	5,158,644	3,585,540
Korea	281,732	1,123,224	4,301,501	3,510,520
Philippines	15,000	17,500	298,225	111,848
Singapore	0	0	74,047	144,476
Taiwan	17,280	25,920	809,060	1,038,836
Sub-Total	<u>1,311,900</u>	<u>1,804,447</u>	<u>13,989,113</u>	<u>11,888,905</u>
Other	<u>1,007,274</u>	<u>1,415,190</u>	<u>215,010</u>	<u>646,874</u>
GRAND TOTAL	<u>107,385,779</u>	<u>104,730,742</u>	<u>108,999,243</u>	<u>90,987,855</u>
Domestic Total	18,796,134	15,520,879	69,324,046	59,618,095
Export Total	88,589,645	89,209,863	39,675,197	31,369,760