

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Wednesday, August 12, 2009**
**July Shipments**


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**Inshell (1000 pounds)**

|              | <u>2007/08 Marketing Year</u> |                                  | <u>2008/09 Marketing Year</u> |                                  |
|--------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
|              | <u>July 2008</u>              | <u>9/1/2007 to<br/>7/31/2008</u> | <u>July 2009</u>              | <u>9/1/2008 to<br/>7/31/2009</u> |
| Domestic     | -443                          | 19,725                           | 86                            | 21,371                           |
| Export       | <u>273</u>                    | <u>98,981</u>                    | <u>1,280</u>                  | <u>151,800</u>                   |
| <b>Total</b> | <b>-170</b>                   | <b>118,706</b>                   | <b>1,366</b>                  | <b>173,171</b>                   |

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**Shelled (1000 pounds)**

|              | <u>2007/08 Marketing Year</u> |                                  | <u>2008/09 Marketing Year</u> |                                  |
|--------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
|              | <u>July 2008</u>              | <u>9/1/2007 to<br/>7/31/2008</u> | <u>July 2009</u>              | <u>9/1/2008 to<br/>7/31/2009</u> |
| Domestic     | 10,001                        | 140,496                          | 13,870                        | 142,240                          |
| Export       | <u>3,580</u>                  | <u>86,684</u>                    | <u>9,302</u>                  | <u>114,978</u>                   |
| <b>Total</b> | <b>13,581</b>                 | <b>227,180</b>                   | <b>23,171</b>                 | <b>257,218</b>                   |

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**Inshell Equivalent Tonnage\***

|              | <u>2007/08 Marketing Year</u> |                                  | <u>2008/09 Marketing Year</u> |                                  |
|--------------|-------------------------------|----------------------------------|-------------------------------|----------------------------------|
|              | <u>July 2008</u>              | <u>9/1/2007 to<br/>7/31/2008</u> | <u>July 2009</u>              | <u>9/1/2008 to<br/>7/31/2009</u> |
| Domestic     | 11,462                        | 173,994                          | 16,096                        | 175,315                          |
| Export       | <u>4,319</u>                  | <u>150,757</u>                   | <u>11,406</u>                 | <u>208,977</u>                   |
| <b>Total</b> | <b>15,781</b>                 | <b>324,750</b>                   | <b>27,502</b>                 | <b>384,291</b>                   |

\*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2



## **ANNUAL FALL MEETING NOTICE**

### **CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION**

**Marriott Hotel**  
**11211 Point East Drive**  
**Rancho Cordova, CA 95742**  
**(916) 638-1100**

### **SCHEDULE OF EVENTS**

#### **Thursday, September 10, 2009**

|   |           |
|---|-----------|
| California Walnut Board - Export Committee Meeting<br><i>Room TBD</i> | 4:30 p.m. |
| Welcome Reception<br><i>Trellis</i>                                   | 5:30 p.m. |
| Dinner<br><i>Room TBD</i>   | 7:00 p.m. |

#### **Friday, September 11, 2009**

|   |                    |
|---|--------------------|
| Continental Breakfast<br><i>Room TBD</i>                | 8:00 a.m.          |
| California Walnut Board Meeting<br><i>Room TBD</i>      | 10:00 a.m.         |
| Luncheon<br><i>Room TBD</i>                             | 11:30 – 12:30 p.m. |
| California Walnut Commission Meeting<br><i>Room TBD</i> | 12:30 p.m.         |

**Please call the California Walnut Board/California Walnut Commission at (916) 932-7070 with any questions or to receive a registration form.**

**Meeting times and room assignments are tentative and subject to change**

All meetings will be held at the Marriott Hotel.

All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 07/31/2009**

|                                    | <u>Inshell Pounds</u> |                   | <u>Shelled Pounds</u> |                    |
|------------------------------------|-----------------------|-------------------|-----------------------|--------------------|
|                                    | <u>2007/08</u>        | <u>2008/09</u>    | <u>2007/08</u>        | <u>2008/09</u>     |
| <b>North America</b>               |                       |                   |                       |                    |
| USA                                | 19,725,120            | 21,370,622        | 140,496,351           | 142,239,694        |
| Canada                             | 3,601,545             | 2,629,684         | 9,510,879             | 10,363,772         |
| Mexico                             | 308,991               | 424,267           | 67,790                | 164,120            |
| <b>Sub-Total</b>                   | <b>23,635,656</b>     | <b>24,424,573</b> | <b>150,075,020</b>    | <b>152,767,586</b> |
| <b>Central &amp; South America</b> |                       |                   |                       |                    |
| Brazil                             | 975,215               | 1,079,314         | 1,262,856             | 104,945            |
| Chile                              | 17,500                | 0                 | 26,000                | 0                  |
| Ecuador                            | 301,298               | 417,231           | 309,004               | 548,848            |
| Panama                             | 0                     | 0                 | 0                     | 0                  |
| Venezuela                          | 1,145,564             | 1,681,190         | 359,000               | 210,000            |
| <b>Sub-Total</b>                   | <b>2,439,577</b>      | <b>3,177,735</b>  | <b>1,956,860</b>      | <b>863,793</b>     |
| <b>Europe</b>                      |                       |                   |                       |                    |
| Belgium                            | 288,582               | 159,282           | 0                     | 42,000             |
| Denmark                            | 0                     | 0                 | 0                     | 0                  |
| France                             | 88,184                | 537,924           | 42,500                | 137,225            |
| Germany                            | 17,919,670            | 16,702,276        | 15,684,381            | 15,197,501         |
| Greece                             | 241,404               | 698,367           | 606,956               | 926,965            |
| Italy                              | 23,984,344            | 28,006,720        | 1,926,638             | 2,709,773          |
| Netherlands                        | 4,689,405             | 4,678,107         | 1,167,272             | 2,668,768          |
| Portugal                           | 44,092                | 132,276           | 22,000                | 0                  |
| Spain                              | 22,380,632            | 21,770,642        | 9,543,363             | 9,449,685          |
| U.K.                               | 571,604               | 665,789           | 1,076,157             | 1,289,845          |
| <b>Sub-Total</b>                   | <b>70,207,917</b>     | <b>73,351,383</b> | <b>30,069,267</b>     | <b>32,421,762</b>  |
| <b>Other Europe</b>                |                       |                   |                       |                    |
| Austria                            | 43,045                | 0                 | 1,138,328             | 1,138,070          |
| Canary Is.                         | 0                     | 0                 | 76,100                | 119,650            |
| Malta                              | 207,210               | 169,754           | 23,000                | 23,500             |
| Norway                             | 297,508               | 334,920           | 651,835               | 516,923            |
| Sweden                             | 748,307               | 569,464           | 667,366               | 885,765            |
| Switzerland                        | 203,705               | 97,223            | 600,000               | 298,500            |
| <b>Sub-Total</b>                   | <b>1,499,775</b>      | <b>1,171,361</b>  | <b>3,156,629</b>      | <b>2,982,408</b>   |
| <b>Middle East/Africa</b>          |                       |                   |                       |                    |
| Egypt                              | 1,074,192             | 1,603,040         | 16,314                | 136,306            |
| Israel                             | 784,181               | 1,359,746         | 6,795,008             | 11,718,836         |
| Saudi Arabia                       | 168,092               | 285,529           | 287                   | 615,352            |
| Turkey                             | 14,947,164            | 31,786,998        | 210,000               | 1,868,240          |
| U.A.E.                             | 1,275,841             | 2,218,093         | 64,650                | 1,416,709          |
| <b>Sub-Total</b>                   | <b>18,249,470</b>     | <b>37,253,406</b> | <b>7,086,259</b>      | <b>15,755,443</b>  |

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 07/31/2009**

|                       | <u>Inshell Pounds</u>     |                           | <u>Shelled Pounds</u>     |                           |
|-----------------------|---------------------------|---------------------------|---------------------------|---------------------------|
|                       | <u>2007/08</u>            | <u>2008/09</u>            | <u>2007/08</u>            | <u>2008/09</u>            |
| <b>Pacific Rim</b>    |                           |                           |                           |                           |
| Australia             | 161,480                   | 123,195                   | 5,688,949                 | 7,460,852                 |
| China                 | 132,092                   | 12,538,717                | 2,137,200                 | 4,896,025                 |
| Hong Kong             | 695,316                   | 15,091,375                | 179,508                   | 2,058,762                 |
| Japan                 | 220,000                   | 123,500                   | 13,787,078                | 12,237,851                |
| Korea                 | 350,852                   | 1,777,764                 | 10,564,167                | 15,835,745                |
| Philippines           | 15,000                    | 17,500                    | 426,140                   | 251,888                   |
| Singapore             | 0                         | 0                         | 155,629                   | 362,505                   |
| Taiwan                | 17,280                    | 251,670                   | 1,437,270                 | 3,194,471                 |
| <b>Sub-Total</b>      | <b><u>1,592,020</u></b>   | <b><u>29,923,721</u></b>  | <b><u>34,375,941</u></b>  | <b><u>46,298,099</u></b>  |
| Other                 | <u>1,081,274</u>          | <u>3,868,607</u>          | <u>460,288</u>            | <u>6,128,760</u>          |
| <b>GRAND TOTAL</b>    | <b><u>118,705,689</u></b> | <b><u>173,170,786</u></b> | <b><u>227,180,264</u></b> | <b><u>257,217,851</u></b> |
| <b>Domestic Total</b> | <b>19,725,120</b>         | <b>21,370,622</b>         | <b>140,496,351</b>        | <b>142,239,694</b>        |
| <b>Export Total</b>   | <b>98,980,569</b>         | <b>151,800,164</b>        | <b>86,683,913</b>         | <b>114,978,157</b>        |