

**California Walnut Board**

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*An Equal Opportunity Employer and Provider*


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**MONTHLY MANAGEMENT REPORT**
**Monday, August 09, 2010**
**July Shipments**


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**Inshell (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>July 2009</u>	<u>7/31/2009</u>	<u>July 2010</u>	<u>7/31/2010</u>
Domestic	86	21,371	111	19,333
Export	<u>1,280</u>	<u>151,536</u>	<u>582</u>	<u>185,740</u>
<b>Total</b>	<b>1,366</b>	<b>172,906</b>	<b>692</b>	<b>205,073</b>

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**Shelled (1000 pounds)**

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>July 2009</u>	<u>7/31/2009</u>	<u>July 2010</u>	<u>7/31/2010</u>
Domestic	13,870	142,240	12,046	166,009
Export	<u>9,302</u>	<u>115,243</u>	<u>4,933</u>	<u>131,915</u>
<b>Total</b>	<b>23,171</b>	<b>257,482</b>	<b>16,978</b>	<b>297,923</b>

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**Inshell Equivalent Tonnage\***

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
		9/1/2008 to		9/1/2009 to
	<u>July 2009</u>	<u>7/31/2009</u>	<u>July 2010</u>	<u>7/31/2010</u>
Domestic	15,284	166,993	13,869	200,044
Export	<u>10,862</u>	<u>202,408</u>	<u>5,948</u>	<u>244,148</u>
<b>Total</b>	<b>26,146</b>	<b>369,401</b>	<b>19,817</b>	<b>444,192</b>

\*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6



## ANNUAL FALL MEETING NOTICE

### CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel  
11211 Point East Drive  
Rancho Cordova, CA 95742  
(916) 638-1100

### SCHEDULE OF EVENTS

#### Thursday, September 9, 2010

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Room TBD</i>	7:00 p.m.

#### Friday, September 10, 2010

Continental Breakfast <i>Room TBD</i>	8:00 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles / San Francisco Ballrooms</i>	10:00 a.m.
Luncheon <i>Room TBD</i>	12:30 p.m.

**Please call the California Walnut Board/California Walnut Commission at (916) 932-7070 with any questions or to receive a registration form. Meeting times and room assignments are tentative and subject to change**

All meetings will be held at the Marriott Hotel.  
All industry members are invited to attend.

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE**  
**09/01/2009 - 07/31/2010**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	21,370,622	19,333,377	-9.53%	142,239,694	166,008,892	16.71%
Canada	2,629,684	2,101,287	-20.09%	10,363,772	12,522,741	20.83%
Mexico	424,267	233,092	-45.06%	164,120	428,695	161.21%
<b>Sub-Total</b>	<b>24,424,573</b>	<b>21,667,756</b>	<b>-11.29%</b>	<b>152,767,586</b>	<b>178,960,328</b>	<b>17.15%</b>
<b>Central &amp; South America</b>						
Brazil	1,079,314	485,012	-55.06%	104,945	446,726	325.68%
Chile	0	1,304,746	0.00%	0	0	0.00%
Ecuador	417,231	260,510	-37.56%	548,848	589,360	7.38%
Venezuela	1,681,190	1,325,251	-21.17%	210,000	331,000	57.62%
<b>Sub-Total</b>	<b>3,177,735</b>	<b>3,375,519</b>	<b>6.22%</b>	<b>863,793</b>	<b>1,367,086</b>	<b>58.27%</b>
<b>Europe</b>						
Austria	0	0	0.00%	1,138,070	1,563,650	37.39%
France	537,924	154,322	-71.31%	137,225	289,875	111.24%
Germany	16,702,276	14,742,997	-11.73%	15,197,501	18,531,787	21.94%
Greece	698,367	176,368	-74.75%	926,965	675,300	-27.15%
Italy	28,006,720	31,715,523	13.24%	2,709,773	2,611,416	-3.63%
Latvia	88,184	573,196	550.00%	100,000	169,000	69.00%
Netherlands	4,678,107	4,522,413	-3.33%	2,668,768	3,442,288	28.98%
Norway	334,920	298,447	-10.89%	516,923	365,665	-29.26%
Portugal	132,276	176,368	33.33%	0	0	0.00%
Spain	21,770,642	19,651,130	-9.74%	9,449,685	11,409,244	20.74%
Sweden	569,464	131,797	-76.86%	885,765	712,818	-19.53%
Switzerland	97,223	129,631	33.33%	298,500	294,000	-1.51%
U.K.	665,789	1,280,874	92.38%	1,289,845	3,436,946	166.46%
<b>Sub-Total</b>	<b>74,281,892</b>	<b>73,553,066</b>	<b>-0.98%</b>	<b>35,319,020</b>	<b>43,501,989</b>	<b>23.17%</b>
<b>Middle East/Africa</b>						
Algeria	130,204	275,460	111.56%	890,063	553,400	-37.82%
Egypt	1,603,040	1,263,839	-21.16%	136,306	299,362	119.62%
Israel	1,359,746	1,081,367	-20.47%	11,718,836	7,264,590	-38.01%
Jordan	609,012	659,144	8.23%	3,798,261	1,620,357	-57.34%
Morocco	1,118,778	832,448	-25.59%	43,651	0	-100.00%
Saudi Arabia	285,529	88,092	-69.15%	615,352	398,844	-35.18%
Turkey	31,786,998	48,940,217	53.96%	1,868,240	1,164,305	-37.68%
U.A.E.	2,306,185	8,025,187	247.99%	1,489,155	2,426,857	62.97%
<b>Sub-Total</b>	<b>39,199,492</b>	<b>61,165,754</b>	<b>56.04%</b>	<b>20,559,864</b>	<b>13,727,715</b>	<b>-33.23%</b>
<b>Asia / Pacific Rim</b>						
Australia	123,195	223,045	81.05%	7,460,852	8,533,293	14.37%
China	12,538,717	14,222,487	13.43%	4,896,025	8,106,492	65.57%
Hong Kong	15,091,375	28,312,611	87.61%	2,058,762	2,267,918	10.16%
India	0	0	0.00%	0	0	0.00%
Japan	123,500	220,460	78.51%	12,237,851	16,707,632	36.52%
Korea	1,777,764	1,047,099	-41.10%	15,835,745	18,278,873	15.43%
Malaysia	0	0	0.00%	284,818	445,161	56.30%
New Zealand	0	0	0.00%	331,323	559,200	68.78%
Philippines	17,500	15,000	-14.29%	251,888	299,553	18.92%
Singapore	0	0	0.00%	362,505	519,762	43.38%
Taiwan	251,670	60,627	-75.91%	3,194,471	3,580,535	12.09%
Thailand	88,000	132,000	50.00%	79,319	288,750	264.04%
<b>Sub-Total</b>	<b>30,011,721</b>	<b>44,233,329</b>	<b>47.39%</b>	<b>46,993,559</b>	<b>59,587,169</b>	<b>26.80%</b>
Other	1,810,821	1,077,608	-40.49%	978,581	779,172	-20.38%
<b>GRAND TOTAL</b>	<b>172,906,234</b>	<b>205,073,032</b>	<b>18.60%</b>	<b>257,482,403</b>	<b>297,923,459</b>	<b>15.71%</b>
<b>Domestic Total</b>	<b>21,370,622</b>	<b>19,333,377</b>	<b>-9.53%</b>	<b>142,239,694</b>	<b>166,008,892</b>	<b>16.71%</b>
<b>Export Total</b>	<b>151,535,612</b>	<b>185,739,655</b>	<b>22.57%</b>	<b>115,242,709</b>	<b>131,914,567</b>	<b>14.47%</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**July 2009 / July 2010**

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2009</u>	<u>2010</u>	<u>% Change vs. Prior Year</u>	<u>2009</u>	<u>2010</u>	<u>% Change vs. Prior Year</u>
<b>North America</b>						
USA	86,387	110,542	27.96%	13,869,516	12,045,569	-13.15%
Canada	56,500	47,000	-16.81%	1,186,632	1,098,425	-7.43%
Mexico	0	0	0.00%	35,700	0	-100.00%
<b>Sub-Total</b>	<b>142,887</b>	<b>157,542</b>	<b>10.26%</b>	<b>15,091,848</b>	<b>13,143,994</b>	<b>-12.91%</b>
<b>Central &amp; South America</b>						
Brazil	0	0	0.00%	0	0	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	2,500	22,500	800.00%	30,000	40,900	36.33%
Venezuela	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>2,500</b>	<b>22,500</b>	<b>800.00%</b>	<b>30,000</b>	<b>40,900</b>	<b>36.33%</b>
<b>Europe</b>						
Austria	0	0	0.00%	42,000	83,400	98.57%
France	44,092	0	-100.00%	0	0	0.00%
Germany	0	0	0.00%	801,823	744,913	-7.10%
Greece	0	0	0.00%	207,500	84,000	-59.52%
Italy	0	0	0.00%	0	22,000	0.00%
Latvia	0	0	0.00%	25,000	25,000	0.00%
Netherlands	88,184	0	-100.00%	233,135	104,328	-55.25%
Norway	0	0	0.00%	11,640	44,921	285.92%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	704,435	451,339	-35.93%
Sweden	0	0	0.00%	92,213	38,065	-58.72%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	176,368	0	-100.00%	337,400	84,000	-75.10%
<b>Sub-Total</b>	<b>308,644</b>	<b>0</b>	<b>-100.00%</b>	<b>2,455,146</b>	<b>1,681,966</b>	<b>-31.49%</b>
<b>Middle East/Africa</b>						
Algeria	0	0	0.00%	42000	0	-100.00%
Egypt	0	-44,092	0.00%	0	0	0.00%
Israel	0	0	0.00%	825,213	212,000	-74.31%
Jordan	0	0	0.00%	122,000	0	-100.00%
Morocco	0	0	0.00%	0	0	0.00%
Saudi Arabia	0	0	0.00%	41,800	0	-100.00%
Turkey	0	220,480	0.00%	172,975	-38,000	-121.97%
U.A.E.	0	336,000	0.00%	62,920	0	-100.00%
<b>Sub-Total</b>	<b>0</b>	<b>512,388</b>	<b>0.00%</b>	<b>1,266,908</b>	<b>174,000</b>	<b>-86.27%</b>
<b>Asia / Pacific Rim</b>						
Australia	19,050	0	-100.00%	701,729	570,100	-18.76%
China	786,451	0	-100.00%	277,750	173,700	-37.46%
Hong Kong	106,518	0	-100.00%	677,157	1,080	-99.84%
India	0	0	0.00%	0	0	0.00%
Japan	0	0	0.00%	626,379	493,660	-21.19%
Korea	0	0	0.00%	1,694,685	564,463	-66.69%
Malaysia	0	0	0.00%	0	21,225	0.00%
New Zealand	0	0	0.00%	67,500	54,650	-19.04%
Philippines	0	0	0.00%	31,500	25,748	-18.26%
Singapore	0	0	0.00%	27,960	0	-100.00%
Taiwan	0	0	0.00%	137,460	30,000	-78.18%
Thailand	0	0	0.00%	0	0	0.00%
<b>Sub-Total</b>	<b>912,019</b>	<b>0</b>	<b>-100.00%</b>	<b>4,242,120</b>	<b>1,934,626</b>	<b>-54.39%</b>
Other	0	0	0.00%	85,374	2,700	-96.84%
<b>GRAND TOTAL</b>	<b>1,366,050</b>	<b>692,430</b>	<b>-49.31%</b>	<b>23,171,396</b>	<b>16,978,186</b>	<b>-26.73%</b>
<b>Domestic Total</b>	<b>86,387</b>	<b>110,542</b>	<b>27.96%</b>	<b>13,869,516</b>	<b>12,045,569</b>	<b>-13.15%</b>
<b>Export Total</b>	<b>1,279,663</b>	<b>581,888</b>	<b>-54.53%</b>	<b>9,301,880</b>	<b>4,932,617</b>	<b>-46.97%</b>