

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Thursday, July 08, 2010

June Shipments

Inshell (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to	9/1/2009 to	9/1/2009 to	9/1/2009 to
	<u>June 2009</u>	<u>6/30/2009</u>	<u>June 2010</u>	<u>6/30/2010</u>
Domestic	702	21,284	114	19,223
Export	<u>2,986</u>	<u>150,256</u>	<u>1,319</u>	<u>185,158</u>
Total	3,688	171,540	1,433	204,381

Shelled (1000 pounds)

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to	9/1/2009 to	9/1/2009 to	9/1/2009 to
	<u>June 2009</u>	<u>6/30/2009</u>	<u>June 2010</u>	<u>6/30/2010</u>
Domestic	12,847	128,370	11,991	153,963
Export	<u>13,485</u>	<u>105,941</u>	<u>7,274</u>	<u>126,982</u>
Total	26,332	234,311	19,265	280,945

Inshell Equivalent Tonnage*

	<u>2008/09 Marketing Year</u>		<u>2009/10 Marketing Year</u>	
	9/1/2008 to	9/1/2009 to	9/1/2009 to	9/1/2009 to
	<u>June 2009</u>	<u>6/30/2009</u>	<u>June 2010</u>	<u>6/30/2010</u>
Domestic	14,468	151,708	13,809	186,175
Export	<u>16,312</u>	<u>191,546</u>	<u>9,001</u>	<u>238,200</u>
Total	30,781	343,255	22,810	424,375

*2008/09 shellout rate 45.5 -- 2009/10 shellout rate 43.6



ANNUAL FALL MEETING NOTICE

CALIFORNIA WALNUT BOARD / CALIFORNIA WALNUT COMMISSION

Marriott Hotel
11211 Point East Drive
Rancho Cordova, CA 95742
(916) 638-1100

SCHEDULE OF EVENTS

Thursday, September 9, 2010

California Walnut Board - Export Committee Meeting <i>Room TBD</i>	4:30 p.m.
Welcome Reception <i>Trellis</i>	5:30 p.m.
Dinner <i>Room TBD</i>	7:00 p.m.

Friday, September 10, 2010

Continental Breakfast <i>Room TBD</i>	8:00 a.m.
California Walnut Board / California Walnut Commission Meeting <i>Los Angeles / San Francisco Ballrooms</i>	10:00 a.m.
Luncheon <i>Room TBD</i>	12:30 p.m.

Please call the California Walnut Board/California Walnut Commission at (916) 932-7070 with any questions or to receive a registration form. Meeting times and room assignments are tentative and subject to change

All meetings will be held at the Marriott Hotel.
All industry members are invited to attend.

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION - YEAR TO DATE
09/01/2009 - 06/30/2010

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>	<u>2008/09</u>	<u>2009/10</u>	<u>% Change vs. Prior Year</u>
North America						
USA	21,284,235	19,222,835	-9.69%	128,370,178	153,963,273	19.94%
Canada	2,573,184	2,054,287	-20.17%	9,177,140	11,424,316	24.49%
Mexico	424,267	233,092	-45.06%	128,420	428,695	233.82%
Sub-Total	24,281,686	21,510,214	-11.41%	137,675,738	165,816,284	20.44%
Central & South America						
Brazil	1,079,314	485,012	-55.06%	104,945	446,726	325.68%
Chile	0	1,304,746	0.00%	0	0	0.00%
Ecuador	414,731	238,010	-42.61%	518,848	548,460	5.71%
Venezuela	1,681,190	1,325,251	-21.17%	210,000	331,000	57.62%
Sub-Total	3,175,235	3,353,019	5.60%	833,793	1,326,186	59.05%
Europe						
Austria	0	0	0.00%	1,096,070	1,480,250	35.05%
France	493,832	154,322	-68.75%	137,225	289,875	111.24%
Germany	16,702,276	14,742,997	-11.73%	14,395,678	17,786,874	23.56%
Greece	698,367	176,368	-74.75%	719,465	591,300	-17.81%
Italy	28,006,720	31,715,523	13.24%	2,709,773	2,589,416	-4.44%
Latvia	88,184	573,196	550.00%	75,000	144,000	92.00%
Netherlands	4,589,923	4,522,413	-1.47%	2,435,633	3,337,960	37.05%
Norway	334,920	298,447	-10.89%	505,283	320,744	-36.52%
Portugal	132,276	176,368	33.33%	0	0	0.00%
Spain	21,770,642	19,651,130	-9.74%	8,745,250	10,957,905	25.30%
Sweden	569,464	131,797	-76.86%	793,552	674,753	-14.97%
Switzerland	97,223	129,631	33.33%	298,500	294,000	-1.51%
U.K.	489,421	1,280,874	161.71%	952,445	3,352,946	252.04%
Sub-Total	73,973,248	73,553,066	-0.57%	32,863,874	41,820,023	27.25%
Middle East/Africa						
Algeria	130,204	275,460	111.56%	848,063	553,400	-34.75%
Egypt	1,603,040	1,307,931	-18.41%	136,306	299,362	119.62%
Israel	1,359,746	1,081,367	-20.47%	10,893,623	7,052,590	-35.26%
Jordan	609,012	659,144	8.23%	3,676,261	1,620,357	-55.92%
Morocco	1,118,778	832,448	-25.59%	43,651	0	-100.00%
Saudi Arabia	285,529	88,092	-69.15%	573,552	398,844	-30.46%
Turkey	31,786,998	48,719,737	53.27%	1,695,265	1,202,305	-29.08%
U.A.E.	2,306,185	7,689,187	233.42%	1,426,235	2,426,857	70.16%
Sub-Total	39,199,492	60,653,366	54.73%	19,292,956	13,553,715	-29.75%
Asia / Pacific Rim						
Australia	104,145	223,045	114.17%	6,759,123	7,963,193	17.81%
China	11,752,266	14,222,487	21.02%	4,618,275	7,932,792	71.77%
Hong Kong	14,984,857	28,312,611	88.94%	1,381,605	2,266,838	64.07%
India	0	0	0.00%	0	0	0.00%
Japan	123,500	220,460	78.51%	11,611,472	16,213,972	39.64%
Korea	1,777,764	1,047,099	-41.10%	14,141,060	17,714,410	25.27%
Malaysia	0	0	0.00%	284,818	423,936	48.84%
New Zealand	0	0	0.00%	263,823	504,550	91.25%
Philippines	17,500	15,000	-14.29%	220,388	273,805	24.24%
Singapore	0	0	0.00%	334,545	519,762	55.36%
Taiwan	251,670	60,627	-75.91%	3,057,011	3,550,535	16.14%
Thailand	88,000	132,000	50.00%	79,319	288,750	264.04%
Sub-Total	29,099,702	44,233,329	52.01%	42,751,439	57,652,543	34.86%
Other	1,810,821	1,077,608	-40.49%	893,207	776,472	-13.07%
GRAND TOTAL	171,540,184	204,380,602	19.14%	234,311,007	280,945,223	19.90%
Domestic Total	21,284,235	19,222,835	-9.69%	128,370,178	153,963,273	19.94%
Export Total	150,255,949	185,157,767	23.23%	105,940,829	126,981,950	19.86%

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
June 2009 / June 2010

	<u>Inshell Pounds</u>			<u>Shelled Pounds</u>		
	<u>June 2009</u>	<u>June 2010</u>	<u>% Change vs. Prior Year</u>	<u>June 2009</u>	<u>June 2010</u>	<u>% Change vs. Prior Year</u>
North America						
USA	701,703	114,411	-83.70%	12,846,924	11,991,428	-6.66%
Canada	96,100	0	-100.00%	933,997	1,196,298	28.08%
Mexico	0	0	0.00%	42,000	21,000	-50.00%
Sub-Total	797,803	114,411	-85.66%	13,822,921	13,208,726	-4.44%
Central & South America						
Brazil	0	0	0.00%	0	25,710	0.00%
Chile	0	0	0.00%	0	0	0.00%
Ecuador	0	0	0.00%	32,500	23,975	-26.23%
Venezuela	0	0	0.00%	84,000	42,000	-50.00%
Sub-Total	0	0	0.00%	116,500	91,685	-21.30%
Europe						
Austria	0	0	0.00%	42,000	124,800	197.14%
France	0	0	0.00%	40,000	125,975	214.94%
Germany	171,960	0	-100.00%	1,053,602	998,142	-5.26%
Greece	0	0	0.00%	42,000	0	-100.00%
Italy	176,368	0	-100.00%	84,000	126,240	50.29%
Latvia	0	0	0.00%	25,000	25,000	0.00%
Netherlands	44,092	0	-100.00%	427,218	151,656	-64.50%
Norway	0	0	0.00%	11,640	97,376	736.56%
Portugal	0	0	0.00%	0	0	0.00%
Spain	0	0	0.00%	621,576	317,000	-49.00%
Sweden	0	0	0.00%	134,933	42,285	-68.66%
Switzerland	0	0	0.00%	0	0	0.00%
U.K.	0	88,185	0.00%	81,345	168,086	106.63%
Sub-Total	392,420	88,185	-77.53%	2,563,314	2,176,560	-15.09%
Middle East/Africa						
Algeria	-88,184	11,000	-112.47%	0	33,000	0.00%
Egypt	0	32,628	0.00%	0	0	0.00%
Israel	0	0	0.00%	1,773,578	665,853	-62.46%
Jordan	0	0	0.00%	620,750	0	-100.00%
Morocco	0	0	0.00%	43,651	0	-100.00%
Saudi Arabia	27,550	0	-100.00%	84,000	0	-100.00%
Turkey	498,116	1,058,304	112.46%	508,000	38,000	-92.52%
U.A.E.	176,000	45,000	-74.43%	168,040	0	-100.00%
Sub-Total	613,482	1,146,932	86.95%	3,198,019	736,853	-76.96%
Asia / Pacific Rim						
Australia	65,587	0	-100.00%	822,379	915,079	11.27%
China	509,846	0	-100.00%	775,300	326,400	-57.90%
Hong Kong	1,180,854	83,892	-92.90%	577,230	0	-100.00%
India	0	0	0.00%	0	0	0.00%
Japan	40,000	0	-100.00%	1,906,165	986,734	-48.23%
Korea	0	0	0.00%	1,949,214	629,764	-67.69%
Malaysia	0	0	0.00%	42,250	0	-100.00%
New Zealand	0	0	0.00%	22,500	84,650	276.22%
Philippines	0	0	0.00%	0	20,000	0.00%
Singapore	0	0	0.00%	1,000	2,200	120.00%
Taiwan	0	0	0.00%	399,365	20,000	-94.99%
Thailand	88,000	0	-100.00%	0	0	0.00%
Sub-Total	1,884,287	83,892	-95.55%	6,495,403	2,984,827	-54.05%
Other	0	0	0.00%	136,144	66,800	-50.93%
GRAND TOTAL	3,687,992	1,433,420	-61.13%	26,332,301	19,265,451	-26.84%
Domestic Total	701,703	114,411	-83.70%	12,846,924	11,991,428	-6.66%
Export Total	2,986,289	1,319,009	-55.83%	13,485,377	7,274,023	-46.06%