

**Walnut Marketing Board**

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*An Equal Opportunity Employer and Provider*




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**MONTHLY MANAGEMENT REPORT**

Friday, April 13, 2007

**March Shipments**

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**Inshell (1000 pounds)**

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>March 2006</u>	<u>3/31/2006</u>	<u>March 2007</u>	<u>3/31/2007</u>
Domestic	310	24,665	2,238	23,241
Export	<u>1,693</u>	<u>104,338</u>	<u>2,518</u>	<u>98,030</u>
<b>Total</b>	<b>2,002</b>	<b>129,003</b>	<b>4,757</b>	<b>121,271</b>

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**Shelled (1000 pounds)**

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>March 2006</u>	<u>3/31/2006</u>	<u>March 2007</u>	<u>3/31/2007</u>
Domestic	11,830	111,169	13,011	116,406
Export	<u>6,856</u>	<u>65,025</u>	<u>8,997</u>	<u>68,593</u>
<b>Total</b>	<b>18,687</b>	<b>176,194</b>	<b>22,008</b>	<b>184,999</b>

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**Inshell Equivalent Tonnage\***

	<u>2005/06 Marketing Year</u>		<u>2006/07 Marketing Year</u>	
	8/1/2005 to		8/1/2006 to	
	<u>March 2006</u>	<u>3/31/2006</u>	<u>March 2007</u>	<u>3/31/2007</u>
Domestic	14,688	148,904	16,283	147,292
Export	<u>9,269</u>	<u>132,052</u>	<u>11,745</u>	<u>128,960</u>
<b>Total</b>	<b>23,958</b>	<b>280,957</b>	<b>28,028</b>	<b>276,252</b>

\*2005/06 shellout rate 40.7 -- 2006/07 shellout rate 42.9



**Radisson Hotel  
500 Leisure Ln  
Sacramento, CA 95815  
(916) 922-2020**

## ***SCHEDULE OF EVENTS***

### ***Walnut Marketing Board & California Walnut Commission Annual Spring Meeting – Thursday, May 31, 2007***

	<b><u>Time</u></b>	<b><u>Location</u></b>
<i>Continental Breakfast</i>	7:15 am - 9:30 a.m.	TBD
<i>Walnut Marketing Board Meeting</i>	9:30 a.m.	TBD
<i>Luncheon</i>	11:30 a.m.	TBD
<i>CWC Executive Committee Meeting</i>	12:00 p.m.	TBD

*Note: Meeting schedule and room assignments are subject to change.  
This is a new annual meeting which will essentially replace our annual  
Fall meeting in September.  
Registration forms are available – call us at (916) 922-5888.*

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2006 - 03/31/2007**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>North America</b>				
USA	24,665,313	23,241,437	111,169,259	116,406,297
Canada	3,224,542	3,387,991	7,490,881	7,878,373
Mexico	421,552	439,852	588,365	272,100
<b>Sub-Total</b>	<b>28,311,407</b>	<b>27,069,280</b>	<b>119,248,505</b>	<b>124,556,770</b>
<b>Central &amp; South America</b>				
Brazil	1,484,662	608,457	276,225	150,325
Chile	1,110,084	1,607,904	78,640	24,375
Ecuador	334,219	295,141	344,686	377,055
Panama	24,800	0	0	0
Venezuela	1,942,430	1,190,290	227,657	297,000
<b>Sub-Total</b>	<b>4,896,195</b>	<b>3,701,792</b>	<b>927,208</b>	<b>848,755</b>
<b>Europe</b>				
Belgium	204,366	599,651	0	0
Denmark	33,378	68,343	0	0
France	176,368	259,151	67,000	123,682
Germany	22,079,806	20,512,979	12,730,735	11,101,380
Greece	404,788	212,413	521,270	380,820
Italy	26,324,949	23,445,280	1,331,853	1,428,654
Netherlands	5,965,635	5,952,664	269,761	682,035
Portugal	88,184	85,980	0	0
Spain	30,054,683	22,878,712	6,637,965	6,801,603
U.K.	1,159,030	1,076,899	369,224	863,164
<b>Sub-Total</b>	<b>86,491,187</b>	<b>75,092,072</b>	<b>21,927,808</b>	<b>21,381,338</b>
<b>Other Europe</b>				
Austria	0	0	1,033,000	914,600
Canary Is.	0	0	0	51,800
Malta	210,815	213,844	32,335	22,250
Norway	301,038	304,013	383,455	375,182
Sweden	870,971	279,098	677,874	575,522
Switzerland	237,656	203,705	365,500	277,000
<b>Sub-Total</b>	<b>1,620,480</b>	<b>1,000,660</b>	<b>2,492,164</b>	<b>2,216,354</b>
<b>Middle East/Africa</b>				
Egypt	653,114	512,019	13,200	57,200
Israel	429,908	1,149,148	5,110,940	5,766,035
Saudi Arabia	221,092	220,215	0	109,358
Turkey	2,194,190	5,684,839	12,500	8,800
U.A.E.	419,184	573,000	45,500	190,824
<b>Sub-Total</b>	<b>3,917,488</b>	<b>8,139,221</b>	<b>5,182,140</b>	<b>6,132,217</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2006 - 03/31/2007**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2005/06</u>	<u>2006/07</u>	<u>2005/06</u>	<u>2006/07</u>
<b>Pacific Rim</b>				
Australia	166,844	139,195	4,969,804	5,403,084
China	1,548,214	222,276	1,904,592	2,323,625
Hong Kong	975,941	3,101,073	74,200	166,487
Japan	140,000	154,250	10,909,290	10,755,152
Korea	0	1,537,376	6,583,556	8,522,031
Philippines	1,440	15,000	136,580	188,519
Singapore	0	0	94,515	165,405
Taiwan	0	8,640	1,554,730	1,676,711
<b>Sub-Total</b>	<b><u>2,832,439</u></b>	<b><u>5,177,810</u></b>	<b><u>26,227,267</u></b>	<b><u>29,201,014</u></b>
Other	<u>933,969</u>	<u>1,090,341</u>	<u>189,358</u>	<u>662,492</u>
<b>GRAND TOTAL</b>	<b><u>129,003,165</u></b>	<b><u>121,271,176</u></b>	<b><u>176,194,450</u></b>	<b><u>184,998,940</u></b>
<b>Domestic Total</b>	<b>24,665,313</b>	<b>23,241,437</b>	<b>111,169,259</b>	<b>116,406,297</b>
<b>Export Total</b>	<b>104,337,852</b>	<b>98,029,739</b>	<b>65,025,191</b>	<b>68,592,643</b>