

Walnut Marketing Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, November 12, 2007
October Shipments

Inshell (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>October 2006</u>	8/1/2006 to <u>10/31/2006</u>	<u>October 2007</u>	8/1/2007 to <u>10/31/2007</u>
Domestic	10,569	12,532	11,681	13,076
Export	<u>68,760</u>	<u>72,672</u>	<u>65,194</u>	<u>70,797</u>
Total	79,328	85,205	76,874	83,873

Shelled (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>October 2006</u>	8/1/2006 to <u>10/31/2006</u>	<u>October 2007</u>	8/1/2007 to <u>10/31/2007</u>
Domestic	24,507	48,962	24,384	49,715
Export	<u>9,838</u>	<u>16,780</u>	<u>13,791</u>	<u>19,690</u>
Total	34,344	65,742	38,174	69,405

Inshell Equivalent Tonnage*

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>October 2006</u>	8/1/2006 to <u>10/31/2006</u>	<u>October 2007</u>	8/1/2007 to <u>10/31/2007</u>
Domestic	33,981	63,599	34,326	64,616
Export	<u>45,899</u>	<u>55,985</u>	<u>48,707</u>	<u>58,401</u>
Total	79,880	119,584	83,033	123,017

*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 10/31/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
North America				
USA	12,532,236	13,076,038	48,962,227	49,714,581
Canada	2,039,146	2,177,762	2,581,651	2,536,995
Mexico	255,460	175,082	94,010	3,350
Sub-Total	14,826,842	15,428,882	51,637,888	52,254,926
Central & South America				
Brazil	608,457	770,738	78,725	0
Chile	912,548	-168,000	0	26,000
Ecuador	251,049	179,528	228,805	127,004
Panama	0	0	0	0
Venezuela	958,257	1,145,564	210,000	210,000
Sub-Total	2,730,311	1,927,830	517,530	363,004
Europe				
Belgium	599,651	244,490	0	0
Denmark	68,343	30,864	0	0
France	170,967	44,092	0	0
Germany	19,259,686	16,736,260	2,720,435	4,064,935
Greece	336,422	198,414	109,820	334,500
Italy	18,308,897	18,566,578	370,691	463,901
Netherlands	4,530,012	4,237,351	41,275	214,400
Portugal	85,980	44,092	0	0
Spain	19,964,539	18,394,228	1,904,540	2,892,022
U.K.	1,050,024	483,420	89,950	134,730
Sub-Total	64,374,521	58,979,789	5,236,711	8,104,488
Other Europe				
Austria	0	0	392,900	72,000
Canary Is.	0	0	25,900	25,000
Malta	182,980	165,323	10,250	9,000
Norway	304,013	297,508	142,688	87,905
Sweden	355,732	748,307	233,770	118,408
Switzerland	203,705	203,705	109,000	84,000
Sub-Total	1,046,430	1,414,843	914,508	396,313
Middle East/Africa				
Egypt	0	44,092	0	0
Israel	285,495	264,552	619,056	818,750
Saudi Arabia	44,123	44,000	0	0
Turkey	904,028	4,252,345	0	0
U.A.E.	0	397,276	0	0
Sub-Total	1,233,646	5,002,265	619,056	818,750

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 10/31/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
Pacific Rim				
Australia	48,985	130,480	1,539,439	1,227,681
China	178,184	88,000	571,650	648,000
Hong Kong	266,617	260,980	50,167	44,165
Japan	10,000	0	2,205,745	2,468,798
Korea	0	-104,302	1,870,694	2,433,795
Philippines	0	15,000	46,300	90,500
Singapore	0	0	32,854	6,351
Taiwan	0	0	383,515	480,960
Sub-Total	503,786	390,158	6,700,364	7,400,250
Other	489,174	729,494	116,262	67,176
GRAND TOTAL	85,204,710	83,873,261	65,742,319	69,404,907
Domestic Total	12,532,236	13,076,038	48,962,227	49,714,581
Export Total	72,672,474	70,797,223	16,780,092	19,690,326