

California Walnut Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT
Monday, November 10, 2008
October Shipments

Inshell (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>October 2007</u>	<u>9/1/2007 to 10/31/2007</u>	<u>October 2008</u>	<u>9/1/2008 to 10/31/2008</u>
Domestic	11,681	13,027	7,745	8,238
Export	<u>65,194</u>	<u>70,745</u>	<u>67,845</u>	<u>73,558</u>
Total	76,874	83,772	75,589	81,796

Shelled (1000 pounds)

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>October 2007</u>	<u>9/1/2007 to 10/31/2007</u>	<u>October 2008</u>	<u>9/1/2008 to 10/31/2008</u>
Domestic	24,388	37,834	20,473	32,484
Export	<u>13,791</u>	<u>16,733</u>	<u>11,531</u>	<u>13,768</u>
Total	38,178	54,567	32,004	46,252

Inshell Equivalent Tonnage*

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>October 2007</u>	<u>9/1/2007 to 10/31/2007</u>	<u>October 2008</u>	<u>9/1/2008 to 10/31/2008</u>
Domestic	34,331	50,713	27,568	41,717
Export	<u>48,707</u>	<u>54,920</u>	<u>47,269</u>	<u>52,714</u>
Total	83,038	105,632	74,837	94,431

*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 10/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
North America				
USA	13,027,400	8,237,940	37,834,229	32,484,470
Canada	2,177,762	1,231,735	1,999,372	1,537,207
Mexico	175,082	272,545	3,350	0
Sub-Total	15,380,244	9,742,220	39,836,951	34,021,677
Central & South America				
Brazil	770,738	1,079,314	0	65,195
Chile	0	0	26,000	0
Ecuador	179,528	336,949	127,004	172,000
Panama	0	0	0	0
Venezuela	1,145,564	1,652,190	210,000	84,000
Sub-Total	2,095,830	3,068,453	363,004	321,195
Europe				
Belgium	244,490	159,282	0	0
Denmark	30,864	0	0	0
France	44,092	44,092	0	0
Germany	16,736,260	15,307,659	3,147,829	1,216,000
Greece	198,414	173,612	334,500	172,328
Italy	18,566,578	21,205,039	447,367	694,639
Netherlands	4,016,891	3,535,847	214,400	152,775
Portugal	44,092	88,184	0	0
Spain	18,394,228	18,935,295	2,487,498	2,095,838
U.K.	483,420	489,421	134,730	0
Sub-Total	58,759,329	59,938,431	6,766,324	4,331,580
Other Europe				
Austria	0	0	30,000	257,000
Canary Is.	0	0	25,000	51,750
Malta	165,323	163,140	9,000	11,250
Norway	297,508	334,920	29,492	189,756
Sweden	748,307	461,990	118,343	93,035
Switzerland	203,705	97,223	84,000	0
Sub-Total	1,414,843	1,057,273	295,835	602,791
Middle East/Africa				
Egypt	44,092	0	0	0
Israel	264,552	300,377	818,750	1,900,740
Saudi Arabia	44,000	44,000	0	0
Turkey	4,252,345	6,577,868	0	22,000
U.A.E.	397,276	128,000	0	153,288
Sub-Total	5,002,265	7,050,245	818,750	2,076,028

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
09/01/2008 - 10/31/2008

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
Pacific Rim				
Australia	130,480	3,252	1,001,686	1,463,302
China	88,000	13,779	624,000	426,200
Hong Kong	260,980	352,736	25,100	23,850
Japan	0	0	2,121,483	1,139,380
Korea	-104,302	0	2,125,800	1,259,389
Philippines	15,000	17,500	90,500	31,095
Singapore	0	0	6,351	94,646
Taiwan	0	17,280	424,560	355,680
Sub-Total	390,158	404,547	6,419,480	4,793,542
Other	729,494	535,093	66,408	105,339
GRAND TOTAL	83,772,163	81,796,262	54,566,752	46,252,152
Domestic Total	13,027,400	8,237,940	37,834,229	32,484,470
Export Total	70,744,763	73,558,322	16,732,523	13,767,682