

Walnut Marketing Board

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An Equal Opportunity Employer and Provider

MONTHLY MANAGEMENT REPORT

Friday, October 12, 2007

September Shipments

Inshell (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>September 2006</u>	8/1/2006 to <u>9/30/2006</u>	<u>September 2007</u>	8/1/2007 to <u>9/30/2007</u>
Domestic	1,340	1,964	1,347	1,395
Export	<u>3,308</u>	<u>3,913</u>	<u>5,551</u>	<u>5,603</u>
Total	4,649	5,876	6,898	6,999

Shelled (1000 pounds)

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>September 2006</u>	8/1/2006 to <u>9/30/2006</u>	<u>September 2007</u>	8/1/2007 to <u>9/30/2007</u>
Domestic	13,496	24,456	13,446	25,331
Export	<u>3,314</u>	<u>6,943</u>	<u>2,942</u>	<u>5,900</u>
Total	16,810	31,398	16,388	31,231

Inshell Equivalent Tonnage*

	<u>2006/07 Marketing Year</u>		<u>2007/08 Marketing Year</u>	
	<u>September 2006</u>	8/1/2006 to <u>9/30/2006</u>	<u>September 2007</u>	8/1/2007 to <u>9/30/2007</u>
Domestic	16,474	29,618	16,382	30,290
Export	<u>5,535</u>	<u>10,086</u>	<u>6,212</u>	<u>9,694</u>
Total	22,009	39,704	22,594	39,984

*2006/07 shellout rate 42.7 -- 2007/08 shellout rate 42.8

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 09/30/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
North America				
USA	1,963,558	1,395,482	24,455,522	25,330,724
Canada	156,000	4,800	1,598,651	1,216,589
Mexico	0	0	50,290	0
Sub-Total	2,119,558	1,400,282	26,104,463	26,547,313
Central & South America				
Brazil	0	0	0	0
Chile	0	-168,000	0	0
Ecuador	14,600	0	23,500	0
Panama	0	0	0	0
Venezuela	0	0	84,000	42,000
Sub-Total	14,600	-168,000	107,500	42,000
Europe				
Belgium	79,366	0	0	0
Denmark	33,069	0	0	0
France	44,092	0	0	0
Germany	749,564	881,840	1,392,723	1,168,876
Greece	0	0	84,000	0
Italy	160,000	837,748	60,417	16,534
Netherlands	435,409	220,460	21,275	25,000
Portugal	85,980	0	0	0
Spain	1,551,946	2,513,245	649,655	850,274
U.K.	80,000	0	89,950	8,730
Sub-Total	3,219,426	4,453,293	2,298,020	2,069,414
Other Europe				
Austria	0	0	321,500	72,000
Canary Is.	0	0	0	0
Malta	69,445	0	0	0
Norway	0	169,754	80,772	76,053
Sweden	178,264	439,663	183,128	26,365
Switzerland	0	0	0	42,000
Sub-Total	247,709	609,417	585,400	216,418
Middle East/Africa				
Egypt	0	0	0	0
Israel	0	0	126,500	84,000
Saudi Arabia	0	0	0	0
Turkey	0	661,380	0	0
U.A.E.	0	0	0	0
Sub-Total	0	661,380	126,500	84,000

WALNUT SHIPMENTS BY COUNTRY OF DESTINATION
08/01/2007 - 09/30/2007

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2006/07</u>	<u>2007/08</u>	<u>2006/07</u>	<u>2007/08</u>
Pacific Rim				
Australia	0	42,430	443,723	433,616
China	88,184	0	221,700	362,000
Hong Kong	0	0	24,595	19,065
Japan	10,000	0	787,977	784,415
Korea	0	0	525,895	556,015
Philippines	0	0	25,000	35,750
Singapore	0	0	5,257	6,351
Taiwan	0	0	88,300	73,410
Sub-Total	98,184	42,430	2,122,447	2,270,622
Other	176,822	0	53,782	768
GRAND TOTAL	5,876,299	6,998,802	31,398,112	31,230,535
Domestic Total	1,963,558	1,395,482	24,455,522	25,330,724
Export Total	3,912,741	5,603,320	6,942,590	5,899,811