

**California Walnut Board**

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**MONTHLY MANAGEMENT REPORT**
**Tuesday, October 14, 2008**
**September Shipments**


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**Inshell (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>September 2007</u>	9/1/2007 to <u>9/30/2007</u>	<u>September 2008</u>	9/1/2008 to <u>9/30/2008</u>
Domestic	1,347	1,347	493	493
Export	<u>5,551</u>	<u>5,551</u>	<u>5,714</u>	<u>5,714</u>
<b>Total</b>	<b>6,898</b>	<b>6,898</b>	<b>6,207</b>	<b>6,207</b>

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**Shelled (1000 pounds)**

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>September 2007</u>	9/1/2007 to <u>9/30/2007</u>	<u>September 2008</u>	9/1/2008 to <u>9/30/2008</u>
Domestic	13,446	13,446	12,011	12,011
Export	<u>2,942</u>	<u>2,942</u>	<u>2,237</u>	<u>2,237</u>
<b>Total</b>	<b>16,388</b>	<b>16,388</b>	<b>14,248</b>	<b>14,248</b>

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**Inshell Equivalent Tonnage\***

	<u>2007/08 Marketing Year</u>		<u>2008/09 Marketing Year</u>	
	<u>September 2007</u>	9/1/2007 to <u>9/30/2007</u>	<u>September 2008</u>	9/1/2008 to <u>9/30/2008</u>
Domestic	16,382	16,382	14,149	14,149
Export	<u>6,212</u>	<u>6,212</u>	<u>5,445</u>	<u>5,445</u>
<b>Total</b>	<b>22,594</b>	<b>22,594</b>	<b>19,594</b>	<b>19,594</b>

\*2007/08 shellout rate 42.8 -- 2008/09 shellout rate 43.2

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 09/30/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>North America</b>				
USA	1,346,844	493,046	13,446,462	12,011,326
Canada	4,800	41,550	678,966	555,760
Mexico	0	0	0	0
<b>Sub-Total</b>	<b>1,351,644</b>	<b>534,596</b>	<b>14,125,428</b>	<b>12,567,086</b>
<b>Central &amp; South America</b>				
Brazil	0	0	0	0
Chile	0	0	0	0
Ecuador	0	0	0	62,500
Panama	0	0	0	0
Venezuela	0	0	42,000	0
<b>Sub-Total</b>	<b>0</b>	<b>0</b>	<b>42,000</b>	<b>62,500</b>
<b>Europe</b>				
Belgium	0	0	0	0
Denmark	0	0	0	0
France	0	0	0	0
Germany	881,840	1,190,484	251,770	0
Greece	0	0	0	0
Italy	837,748	923,011	0	0
Netherlands	0	88,184	25,000	0
Portugal	0	44,092	0	0
Spain	2,513,245	3,029,628	445,750	399,950
U.K.	0	0	8,730	0
<b>Sub-Total</b>	<b>4,232,833</b>	<b>5,275,399</b>	<b>731,250</b>	<b>399,950</b>
<b>Other Europe</b>				
Austria	0	0	30,000	90,000
Canary Is.	0	0	0	0
Malta	0	0	0	0
Norway	169,754	0	17,640	68,344
Sweden	439,663	0	26,300	42,072
Switzerland	0	0	42,000	0
<b>Sub-Total</b>	<b>609,417</b>	<b>0</b>	<b>115,940</b>	<b>200,416</b>
<b>Middle East/Africa</b>				
Egypt	0	0	0	0
Israel	0	0	84,000	126,328
Saudi Arabia	0	0	0	0
Turkey	661,380	396,828	0	0
U.A.E.	0	0	0	0
<b>Sub-Total</b>	<b>661,380</b>	<b>396,828</b>	<b>84,000</b>	<b>126,328</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**09/01/2008 - 09/30/2008**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2007/08</u>	<u>2008/09</u>	<u>2007/08</u>	<u>2008/09</u>
<b>Pacific Rim</b>				
Australia	42,430	0	207,621	456,700
China	0	0	338,000	21,000
Hong Kong	0	0	0	0
Japan	0	0	437,100	170,855
Korea	0	0	248,020	156,000
Philippines	0	0	35,750	0
Singapore	0	0	6,351	9,246
Taiwan	0	0	17,010	77,750
<b>Sub-Total</b>	<b>42,430</b>	<b>0</b>	<b>1,289,852</b>	<b>891,551</b>
Other	0	0	0	0
<b>GRAND TOTAL</b>	<b>6,897,704</b>	<b>6,206,823</b>	<b>16,388,470</b>	<b>14,247,831</b>
<b>Domestic Total</b>	<b>1,346,844</b>	<b>493,046</b>	<b>13,446,462</b>	<b>12,011,326</b>
<b>Export Total</b>	<b>5,550,860</b>	<b>5,713,777</b>	<b>2,942,008</b>	<b>2,236,505</b>