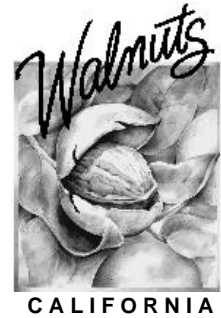


## Walnut Marketing Board

1540 River Park Drive, Suite # 203  
Sacramento California 95815-4609  
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FAX (916) 923-2548  
E-mail: wmbcwc@walnuts.org  
Web Page: www.walnuts.org



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### MONTHLY MANAGEMENT REPORT

Tuesday, January 10, 2006

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#### December Shipments

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##### Inshell (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
		8/1/2004 to		8/1/2005 to
	<u>December 2004</u>	<u>12/31/2004</u>	<u>December 2005</u>	<u>12/31/2005</u>
Domestic	409	20,495	1,251	23,920
Export	<u>3,431</u>	<u>98,385</u>	<u>3,710</u>	<u>94,581</u>
<b>Total</b>	<b>3,839</b>	<b>118,880</b>	<b>4,960</b>	<b>118,502</b>

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##### Shelled (1000 pounds)

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
		8/1/2004 to		8/1/2005 to
	<u>December 2004</u>	<u>12/31/2004</u>	<u>December 2005</u>	<u>12/31/2005</u>
Domestic	13,356	85,805	11,213	82,999
Export	<u>6,302</u>	<u>38,403</u>	<u>8,737</u>	<u>43,492</u>
<b>Total</b>	<b>19,658</b>	<b>124,208</b>	<b>19,951</b>	<b>126,490</b>

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##### Inshell Equivalent Tonnage /1

	<u>2004/05 Marketing Year</u>		<u>2005/06 Marketing Year</u>	
		8/1/2004 to		8/1/2005 to
	<u>December 2004</u>	<u>12/31/2004</u>	<u>December 2005</u>	<u>12/31/2005</u>
Domestic	15,211	106,658	13,224	105,217
Export	<u>8,796</u>	<u>92,341</u>	<u>11,672</u>	<u>96,158</u>
<b>Total</b>	<b>24,007</b>	<b>198,999</b>	<b>24,896</b>	<b>201,375</b>

/1 August 1, 2005 conversion rate 44.5 used for the purpose of comparison.

**Carmel Valley Ranch**

One Old Ranch Road  
Carmel, CA 93923  
(831) 625-9500

## **SCHEDULE OF EVENTS**

### **Walnut Marketing Board & California Walnut Commission Winter Meeting - February 23 & 24, 2006**

#### **Thursday, February 23, 2006**

	<b><u>Time</u></b>	<b><u>Location</u></b>
<i>Golf (reservations required)</i>	<i>first tee time 11:00 a.m.</i>	<i>Pro Shop</i>
<i>Reception</i>	<i>6:00 p.m.</i>	<i>Golf Clubhouse</i>
<i>Dinner</i>	<i>7:00 p.m.</i>	<i>Golf Clubhouse</i>

#### **Friday, February 24, 2006**

<i>Continental Breakfast</i>	<i>7:15 am - 9:30 a.m.</i>	<i>Courtyard</i>
<i>Walnut Marketing Board Meeting</i>	<i>10:00 a.m.</i>	<i>Ballroom</i>
<i>Luncheon</i>	<i>11:30 a.m.</i>	<i>Courtyard</i>
<i>CWC Executive Committee Meeting</i>	<i>12:30 p.m.</i>	<i>Ballroom</i>

*Note: Meeting schedule and room assignments are subject to change.  
Registration forms are available – call us at (916) 922-5888.*

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2005 - 12/31/2005**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>North America</b>				
USA	20,494,566	23,920,356	85,805,098	82,998,842
Canada	2,892,415	2,798,122	5,427,355	5,328,807
Mexico	707,425	421,552	175,255	371,270
<b>Sub-Total</b>	<b>24,094,406</b>	<b>27,140,030</b>	<b>91,407,708</b>	<b>88,698,919</b>
<b>Central &amp; South America</b>				
Brazil	1,704,680	1,484,662	258,675	187,350
Chile	713,404	804,746	13,175	78,640
Ecuador	324,248	329,218	222,170	286,586
Panama	33,472	24,800	0	0
Venezuela	1,250,755	1,810,430	235,000	143,657
<b>Sub-Total</b>	<b>4,026,559</b>	<b>4,453,856</b>	<b>729,020</b>	<b>696,233</b>
<b>Europe</b>				
Belgium	689,213	204,366	41,880	0
Denmark	187,589	33,378	0	0
France	297,621	132,276	0	67,000
Germany	25,555,970	21,728,154	7,478,068	8,058,471
Greece	552,142	404,788	214,920	465,520
Italy	23,164,577	25,948,515	624,324	1,173,685
Netherlands	4,106,599	4,976,082	94,675	145,361
Portugal	44,092	88,184	0	0
Spain	29,782,295	27,330,849	3,595,444	4,688,988
U.K.	2,450,426	1,159,030	74,760	130,058
<b>Sub-Total</b>	<b>86,830,524</b>	<b>82,005,622</b>	<b>12,124,071</b>	<b>14,729,083</b>
<b>Other Europe</b>				
Austria	0	0	276,200	633,700
Canary Is.	0	0	0	0
Malta	187,576	193,729	7,750	10,250
Norway	306,969	301,038	267,186	212,222
Sweden	685,959	870,971	191,283	380,502
Switzerland	237,656	237,656	277,910	114,000
<b>Sub-Total</b>	<b>1,418,160</b>	<b>1,603,394</b>	<b>1,020,329</b>	<b>1,350,674</b>
<b>Middle East/Africa</b>				
Egypt	0	264,552	0	0
Israel	656,972	264,552	3,633,426	3,736,575
Saudi Arabia	168,092	132,000	529	0
Turkey	97,092	388,010	9,000	12,500
U.A.E.	89,000	132,184	0	23,500
<b>Sub-Total</b>	<b>1,011,156</b>	<b>1,181,298</b>	<b>3,642,955</b>	<b>3,772,575</b>

**WALNUT SHIPMENTS BY COUNTRY OF DESTINATION**  
**08/01/2005 - 12/31/2005**

	<u>Inshell Pounds</u>		<u>Shelled Pounds</u>	
	<u>2004/05</u>	<u>2005/06</u>	<u>2004/05</u>	<u>2005/06</u>
<b>Pacific Rim</b>				
Australia	59,478	51,547	2,253,875	2,996,903
China	261,368	1,184,137	978,660	1,370,992
Hong Kong	44,092	178,184	41,275	47,300
Japan	172,000	80,000	7,265,634	8,007,047
Korea	0	0	3,421,551	3,416,846
Philippines	15,441	1,440	160,600	119,080
Singapore	0	0	58,152	34,947
Taiwan	38,280	0	966,598	1,126,980
<b>Sub-Total</b>	<b>590,659</b>	<b>1,495,308</b>	<b>15,146,345</b>	<b>17,120,095</b>
Other	908,171	622,228	137,239	122,823
<b>GRAND TOTAL</b>	<b>118,879,635</b>	<b>118,501,736</b>	<b>124,207,667</b>	<b>126,490,402</b>
<b>Domestic Total</b>	<b>20,494,566</b>	<b>23,920,356</b>	<b>85,805,098</b>	<b>82,998,842</b>
<b>Export Total</b>	<b>98,385,069</b>	<b>94,581,380</b>	<b>38,402,569</b>	<b>43,491,560</b>