

**California Walnut Board/
California Walnut Commission**

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**CALIFORNIA WALNUT BOARD/
CALIFORNIA WALNUT COMMISSION
JOINT MEETING MINUTES**

February 18, 2011

Monterey Plaza Hotel

Monterey, CA

A joint meeting of the California Walnut Board and California Walnut Commission was called to order by Board Chairperson Dr. Jerome Siebert and Commission Chairperson Charles Crain at 10:02 a.m. on Friday, February 18, 2011 at the Monterey Plaza Hotel in Monterey, California. The roll was called by Mr. Dennis Balint, Executive Director/CEO. Mr. Balint advised Chairperson Siebert and Chairperson Crain that a quorum was present for both the Board and Commission. The following members and alternates were present:

CWB Members:

Jerome Siebert, Ph.D.

William Carriere

David Keyawa

Robert Driver

Jerry Moore

Vacant

Jack Mariani

Jim Frazier

Frank Guerra

CWC Members:

Charles Crain

Donald Norene

Peter Jelavich

David Keyawa

Robert Driver

Jeb Headrick

Jerry Moore

Kevin Wagner

Steve Zaffarano

Jack Mariani

CWB Alternates:

Lynn Morgan

Michael Petz

Walter Deardorff

William Tos

Vacant

Jack Gilbert

Pete Turner

Bruce Beard

CWC Alternates:

William Crain

Robert Lea

Bert Crane

Jonathon Graves

William Tos

William Carriere

Jack Gilbert

Martin Mariani

Jerome Siebert, Ph.D.

Board Member Earl Lindauer and Board Alternates Matthew Conant and Steve Giovannoni were absent. Commission members David Miller, Ray Perez and Janet King were absent, as were Commission alternates Jim Hudson, Fred Spanfelner, Carl Cilker and Atanacio Martin. Also in attendance were Ms. Carol Berg-Sloan, CWC Nutrition Consultant; Mr. Duane Lindsay, CWC Technical Advisor; Dr. David Ramos, CWB Research Director; Mr. David Ljung of Gilbert Associates; Mr. Kelly Krug of CASS; Mr. Jeff Smutny of USDA/AMS; and Ms. Kathy Diaz of CDFA.

Chairperson Siebert called for a motion to approve the minutes of the September 10, 2010, joint California Walnut Board/California Walnut Commission meeting. On behalf of the Board, Mr. Frazier made a motion to approve the minutes as mailed. Mr. Mariani seconded the motion and it carried unanimously. On behalf of the Commission, Mr. Wagner made a motion to approve the minutes as mailed, Mr. Graves seconded the motion and it carried unanimously.

Chairperson Siebert asked Mr. Kelly Krug of CASS to give the Crop Report. Mr. Krug explained that Vic Tolomeo was unable to attend the meeting due to a family emergency. He then gave an update of the 2010 crop; the forecast on September 3, 2010 was 510,000 tons and the final number based on handler receipts as of December 31, 2010 was 501,901 – a difference between the forecast and final crop of less than two percent. He stated that the objective measurement was taken from 716 orchards with two trees per sample. The nut set in 2010 was the highest they have seen since 2001. He showed a chart that mapped out the forecast versus the final production for the past 20 years.

Hearing no questions for Mr. Krug, Chairperson Siebert asked Mr. Balint to report on the next agenda item, Current Walnut Supply and Demand Situation. Mr. Balint presented some statistical data on production for 2010; the production by county indicates that San Joaquin and Butte County are still number one and two in percent of total crop; Chandlers make up over 41% of the crop, with Hartley's second at about 14%. Inshell export numbers for September through January show that non-traditional markets, such as China, Hong Kong and Turkey, continue to have a huge growth impact on our industry. The shelled export markets are flat, with the exception of Germany where there has been steady growth.

Mr. Balint then reviewed the inshell equivalent shipments; 53 percent of the crop in 2009 was exported, down one percent from the previous year. Foreign walnut production remained fairly flat, with small increases in Chile and France. The production and consumption numbers for China indicate that they have been consuming more than they produce for the past couple of years. Competing tree nut data shows that hazelnut, pecan and pistachio production are down from a year ago.

Mr. Balint then presented the walnut supply and utilization projections. He indicated that it is difficult to determine how much of our product is going to be shipped in the shell; we have projected a huge increase in inshell export which means we will end the year with about 41,000 inshell equivalent tons (projected).

Hearing no questions for Mr. Balint, Chairperson Siebert asked Ms. Carol Berg-Sloan to present the next agenda item, Health Research Update and Review. Ms. Sloan stated that in 2010 we had a total of 12 papers published; six were funded by the CWC and the other six were part of the larger PREDIMED project. There is one paper on cardiovascular health that has been accepted and is awaiting publication. Eight papers have been submitted: three from our partnership with the American Institute for Cancer Research (AICR); one on cardiovascular health from Dr. Kris-Etherton; one on cancer from Dr. Davis; and two on cognitive function.

Ms. Sloan mentioned the many on-going studies in the areas of antioxidants, bone health, cancer, cardiovascular, cognitive function, diabetes, male reproductive health, and weight management. There are also several on-going cancer projects that are AICR partnerships, as well as several with the PREDIMED study. Three new health studies were approved at the Market Development Committee meeting the day prior: two in the area of cancer; and one from Dr. Ros and Dr. Sabaté on cognitive function and age-related macular degeneration – this will be the longest term and largest study we have ever conducted, with 700 people consuming an ounce or an ounce and a half of walnuts for two years.

Chairperson Siebert thanked Ms. Sloan for her presentation and asked Mr. Norene to continue with the report of the CWC Market Development Committee. Mr. Norene stated that the CWC MDC Committee met on December 16, 2010 to discuss a research project from Dr. Frank Hu which will analyze previously published or documented work on ALA. The Committee approved the expenditure of \$195,000 for the two-year project. The Committee then met again, jointly with the CWB MDC Committee on February 17, 2011 and approved the three research projects that Ms. Sloan just mentioned, for a total amount of \$1.8 to \$1.85 million over the course of five years (depending on the amount received from partnerships). The Committee also discussed future MAP funding and the pursuit of raising the assessment cap on the Commission through a referendum. This will be discussed later in the meeting.

Mr. Norene stated that the CWC received its MAP allocation of \$4.5 million for funding through December 31, 2011. The CWC also received Quality Samples Program (QSP) funding of \$25,000. Mr. Norene turned the presentation over to Ms. McNeil to cover the export market updates.

Ms. McNeil began with an update on the German marketplace, where public relations activities remain an integral part of that program; outreach through the media achieved 1.2 million impressions. Our print campaign in Germany was in 15 leading women's and lifestyle publications as well as on-line sites. She also showed a copy of the point-of-sale brochure that was distributed by retailers. We continue to work with manufacturers to develop new products; one company, Farmer's Snack has developed three new snack items with walnuts. In Spain, we participated in Lo mejor de la Gastronomía, a seminar that had over 70,000 attendees. Other activities included shopping cart and in-store displays and a revamp of our website landing page.

In Japan, we saw modest growth in the bakery sector of the market and substantial growth in the retail sector, largely because of the home cooking and drinking trends which has people consuming more walnuts at home. Recently we conducted a sampling, focusing on the brain food aspect of walnuts and cognitive function; this resulted in media coverage in 28 leading websites. We also had coverage on a television program, "The Most Desirable Class in the World," where a doctor talked about the omega-3 benefits of walnuts; this resulted in over 57 million impressions. In Korea, the SAT campaign, where students consume walnuts before taking the SAT exam, continues; we partnered with leading bakery chain Paris Baquette that distributed walnuts as part of the SAT pack to students through 2,200 bakery outlets. We also conducted a recipe contest with *Super Recipe* magazine and ten semi-finalists were selected and appeared on the Korean equivalent of Food Network television. PR coverage included two major television pieces; the first was a program focused on children eating walnuts during winter break in preparation of returning to school; and the second was coverage on Dr. Lin's work at Shanghai University on metabolic syndrome.

Ms. McNeil continued with the program in China. She stated that we conducted a new product innovation competition at Jiangnan University's School of Food Science and Technology ; among the entries were walnut beef sticks and walnut candies, with the winner

being a walnut green tea chocolate. Retail promotions for Chinese New Year were conducted at 122 retail outlets; results are pending, but last year we saw an increase in about 30 tons during the one month promotion period. In December, we conducted two media events, in Shanghai and Beijing, to promote Dr. Lin's work on metabolic syndrome. We invited 25 media representatives in each of the major metro markets to listen to the speakers talk about the benefits of walnuts and the effect on metabolic syndrome.

In Canada, we are continuing our in-store campaigns with major retailers Sobeys, T&T and Metro Ontario; we conducted in-store demos, flyer ads, e-marketing and kiosk promotions. We also worked with the Canadian restaurant chain, freshii, to promote two new walnut items during a six-week period.

Ms. McNeil then went on to discuss her recent trip to India. She visited Delhi, the major market for wholesale; the processing center in Jammu; and Mumbai. India has a population of over 1.1 billion, with 594 million under the age of 24 - the young population is driving consumer demand. The retail sector is currently about \$220 billion with about 150 million people in the "middle class." People eat walnuts in India as a health food; they are not considered a snack item. There has been a dramatic increase in domestic consumption of walnuts of about 50 percent in the past year, largely attributed to health spokespersons. In India, the equivalent of our Dr. Oz is Baba Ramdev who recommends that people eat two walnuts per day. India's consumption of walnuts is about 13 percent industrial and the remainder retail; the peak period for walnut consumption is typically September through January.

On average, India has produced 40,000 metric tons of walnuts per year. Based on Ms. McNeil's discussions with the trade, there does not appear to be any new bearing acreage and the crop in 2010 appears to have suffered a disaster and is estimated at about 24,000 metric tons. Our import duty into India is about 36 percent and there currently is no protocol for walnuts going into India. We are working with APHIS to develop a pest risk assessment and plant quarantine protocol. The Market Development Committee will be meeting in April to discuss the next steps in India - utilization of the QSP and EMP programs to do some market feasibility testing and trademark registration.

Mr. Norene thanked Ms. McNeil for her report and turned the discussion over to Mr. Jack Mariani, chair of the CWB Market Development Committee, to present the domestic marketing activity report. Mr. Mariani stated that domestic shipment for the period ending December 31, 2010 were down about 9 percent. The 2009/2010 media impressions hit an all time high of 5.8 billion, a large increase over the previous year. Mr. Mariani then showed a clip of Dr. Oz talking about walnuts on his show; about 10 percent of the media impressions over the past year can be attributed to our partnership with Dr. Oz. Mr. Mariani presented several magazine articles that featured walnuts, including: *Real Simple* magazine, *Whole Living*, and *GOLF Magazine*.

Mr. Mariani turned the presentation over to Ms. Jennifer Getz to give more details about the domestic marketing program. Ms. Getz began by presenting a few more magazine clippings: *bon appétit* had a cover feature of brown-butter cocoa walnut brownies; *Restaurant Hospitality* featured the Mediterranean diet and a walnut cucumber gazpacho recipe; and articles about our annual Walnut Harvest Celebration appeared in *Prevention*, *Every Day with Rachel Ray*, the *Sacramento Bee*, and *Vegetarian Times*.

Another activity that we are currently undergoing is the quest for the Original Health Nut. This event features four of our experts, Dr. Michael Roizen, Dr. Brian Wansink, Mollie Katzen and Petra Kolber. We are accepting applications until April 15th and the grand prize winner and a guest will come to the Walnut Harvest Celebration in the fall. Also this year, we funded two

schools in Sacramento for the HealthCorps Program. This is a foundation run by Dr. Mehmet Oz that provides funding for fitness and nutrition programs in high schools.

Ms. Getz also mentioned the recent study out of Penn State on walnuts and stress. Although the paper has not published yet, it has still generated a lot of interest and publicity. She showed a couple of video clips on the study. An article in *Shape* magazine also mentioned the Penn State study.

Ms. Getz stated that we have been more active in on-line advertising. One new campaign was with Evite.com during the holiday party season; if someone received an invitation via Evite.com and responded, they were brought to a walnuts landing page. This resulted in about 83,000 clicks to our website. We have also been more active in social media sites such as Facebook, Twitter, Youtube and Flickr. Our website traffic continues to increase; the walnuts.org website serves a wide variety of audiences, from consumers to health professionals to food service professionals and our own industry members. Ms. Getz then mentioned the industry video that was created as a sales tool for handlers to use, with versions for domestic and international customers. All handlers will receive a copy of the video within the next month.

Hearing no questions for Ms. Getz, Chairperson Siebert asked Ms. McNeil to cover the next agenda items, the EU Health Claim and 2010/2011 Timeline. Ms. McNeil gave a brief update of the European Union and the status of health claims. Back in 2007, the EU decided to regulate and legislate food products as they pertain to health-related claims and function. We worked with our agency in Germany to develop health claims which were then submitted through four specific countries to maximize our coverage. EU health claims fall into three specific areas: those claims related to function (established science); those that involve proprietary or new science; and claims that pertain to disease risk reductions or childhood development.

Ms. McNeil explained that the process in the EU has a two-step evaluation process: the first by the European Food Safety Authority (EFSA); the second by the European Commission. EFSA received over 40,000 claims in 2008 and began the process of reviewing them. Two-fifths of the claims have so far been reviewed and two-fifths of those decisions have been negative. Ms. McNeil explained the criteria used for evaluation and the potential for inconsistencies that are resulting in the negative results. The EFSA refuses to announce the reasons for any of the claims that are not approved – they provide no feedback and thus, the process is filled with great uncertainty. The good news is, there have been some generic statements for walnuts that have been approved in reference to ALA and omega-3 fatty acids. EFSA will make some preliminary decisions and announcement in April in regard to our heart health, cardiovascular, artery health and lipid metabolism claims. There are also claims pending from the INC as well as other nut claims pertaining to weight management, heart health and cholesterol. Ms. McNeil will give a status update at the next CWB/CWC meeting in June 2011.

Ms. McNeil moved on to the timeline for 2010/2011. The Market Development Committees will meet jointly in March to discuss the next year's program. The County Progress Reports are due in Washington around the same time and the United Export Strategy (UES) for 2012 is due in mid-May.

CWC Chairperson Crain thanked Ms. McNeil for her reports and asked Mr. Norene to discuss the action item needed by the CWC in regard to a referendum on the assessment cap. Mr. Norene stated that, at the meeting the day prior, the CWC MDC made a recommendation to the Commission to direct staff to work with George Soares' office (CWC legal representative) to find a solution to the Commission's sunset clause and the potential loss of MAP funding due to

budget cuts in Washington. The Committee also recommended that the Commission hold a referendum to raise the assessment cap from the current one cent per inshell pound to a potential one and three-quarter cent per inshell pound, and for that referendum to take place in July or August 2011. Mr. Norene made that recommendation in the form of a motion to the Commission.

Chairperson Crain opened the table for discussion on the motion. Mr. Jelavich stated that it would make sense to hold the referendum later, in the spring of 2012, in order to allow for more time to promote the idea of the referendum to the grower community. Mr. Norene amended his motion to change the recommended date of the referendum to the spring of 2012. Mr. Driver seconded the motion.

Mr. Balint provided some information on the need for the referendum, in the event budget cuts eliminate MAP funding for the Commission. The Commission law states that without the federal funding (MAP) for two years, the Commission would fold. Eliminating that sunset clause would allow the Commission to operate even if MAP funds were not available, through increased assessments and potentially shifting some activities to the Board. Mr. Balint stated that he is not comfortable with the wording "spring" in the motion because it limits us if we decide to conduct the referendum earlier. After further discussion about the time frame of the referendum, Mr. Norene amended his motion to again change the recommended date of the referendum to state "after the first of the year, 2012". Mr. Driver seconded that amendment.

Mr. Bill Crain asked what the Commission members can say when talking to industry members about the referendum. Mr. Balint stated that the Commission members cannot advocate the activity as a representative of the Commission. They can, however, preface their remarks to the industry by stating their representation as a handler or as a grower, not as a representative of the Commission. Mr. Graves asked if the referendum would still take place in the event the MAP funds, either fully or partially, continue to be available to the Commission. Chairperson Crain stated that it is his understanding that the referendum to raise the assessment cap would still move forward, regardless of MAP funding. Mr. Driver commented that the cap is just that, a cap; it does not mean the CWC will assess at the cap.

Mr. Guerra asked Mr. Balint if raising the cap will inhibit the Commission's ability to collect federal funds in the future. Mr. Balint stated that it is a potential risk, however, it is our intent to protect the industry against the loss of MAP funds.

Mr. Norene restated his motion for the benefit of the audience and the Commission members: It is recommended that the Commission staff work with George Soares' office to find a solution to the sunset clause and the CWC shall have a referendum after the first of the year, 2012, to raise the assessment cap from the current one cent per inshell pound to 1.75 cents per inshell pound. Mr. Driver confirmed his second of the motion. The motion carried unanimously.

Chairperson Crain asked Mr. Balint to comment on the next agenda item, the Korean Free Trade Agreement. Mr. Balint stated that the FTA will probably go before the House in March and will most likely pass, which is good news for the industry. He will keep everyone posted on the progress of the Korean FTA as things happen.

Chairperson Siebert introduced Production Research Committee chair, Mr. Jerry Moore, to give the report of the Committee. Mr. Moore stated that the Research Committee met in Bodega Bay in January for the annual Walnut Research Conference where twenty-six research proposals were presented to the Committee. The Committee will convene on March 1st to discuss and approve projects deserving of funding. At the annual conference, the Committee also made its selection for a recipient of the Research Achievement Award. This award is

presented to a member of our industry who has contributed an enormous effort and time to the improvement of the production of walnuts. This year's recipient of the award is Dr. Gale McGranahan, recently retired as a pomologist from the UC Davis Department of Plant Sciences.

Mr. Driver, vice-chair of the Production Research Committee, then read a statement of Dr. McGranahan's achievements in the walnut breeding program over the course of her tenure at U.C. Davis including: developing solutions to the blackline problem; improvement in the quality and yield of varieties; development of high early yield varieties Sexton, Gillet, Forde and most recently, Ivanhoe; and directing the paradox diversity study. Mr. Moore read the plaque that was present to Dr. McGranahan: "Research Achievement Award presented to Gale McGranahan, pomologist at U.C. Davis Department of Plant Science in recognition of exceptional contributions to the walnut industry through leadership in the Walnut Improvement Program by providing superior cultivars and rootstocks, and pioneering the development of new walnut tissue culture technologies resulting in increased production efficiency, competitiveness, and quality of California walnuts." Dr. McGranahan thanked the Board for the award, especially Dr. Ramos whose natural leadership as the Research Director to the Board has been invaluable.

Chairperson Siebert introduced Mr. Carriere, chair of the Grades & Standards Committee, to give the committee report. Mr. Carriere stated that the Committee met on January 21, 2011, to review the EPA announcement that they will be pulling the tolerance on sulfur dioxide, as well as to review the studies currently being conducted by Dr. Linda Harris. Mr. Carriere turned over the presentation to Mr. Carl Eidsath for an update of the Grades & Standards activities.

Mr. Eidsath stated that the 2011 food safety training with the handlers is progressing. NSF/Davis Fresh, working with our Food Safety Working Group, is designing self-directed modules that will be relevant to the walnut industry. He also mentioned the statewide salmonella survey that took place during last year's harvest. Working with Dr. Harris, Dr. Jones at the DFA lab and Gail Santana at the DFA in Modesto, we sampled 930 inshell walnuts received at handler facilities during the season. There were a total of 20 handlers participating and 19 different varieties of walnuts sampled; no isolations of salmonella were detected in the survey.

Mr. Eidsath mentioned the sulfur dioxide issue that has recently come to light due to the CDC status change of fluoride intake from a nuisance to a severe health risk. Because sulfur dioxide has a fluoride component, the EPA has put out for proposal that the tolerance on SF will be eliminated in three-years in the walnut industry. On that issue, there is a study that we are conducting with Dr. Spencer Walse out of USDA in Parlier to examine the sulfur dioxide efficacy when combined with propylene oxide. There is also a study being conducted on propylene oxide and pasteurization with an emphasis on maintaining the shelf life and fatty acid composition of the product.

Mr. Carriere asked Mr. Duane Lindsay to comment on the next agenda item, Mancozeb Section 18. Mr. Lindsay stated that the Section 18 is moving forward at EPA and should be in place by the end of this month.

Hearing no questions for Mr. Carriere, Chairperson Siebert moved on to the next agenda item, the Report of the CWC Issues Management Committee. Mr. Gilbert, chair of the Issues Management Committee, deferred to Mr. Balint to give the report of the meeting the Committee held jointly with the Market Development Committees the day prior. Mr. Balint stated that several of the issues discussed at the meeting will be topics during the Committee's annual trip to Washington DC in April, including: the sulfur dioxide issue with EPA; methyl bromide;

continued support of MAP; funding to maintain adequate staff at USDA; the Korean Free Trade Agreement; and the India protocol.

Chairperson Siebert thanked Mr. Balint for his report and moved on to the next agenda item, Report of the CWB/CWC Audit Committees. CWB/CWC Treasurer and joint Audit Committee Chair, Mr. Martin Mariani, stated that the Committees met on February 7, 2011 to review the engagement letters with the audit firm, Gilbert Associates, to review the policies and procedures and the charter, and to review the annual audits. Mr. Mariani is recommending to both the Board and Commission that Gilbert Associates be hired to conduct the next year's audits. Both organizations will see a modest increase of two percent in the cost for similar audit work conducted the previous year, and the Commission will have an additional fee of \$5,200 for Gilbert Associates to conduct audit services required by the California Department of Food and Agriculture. The benefit of the additional CWC audit is that CDFA will accept this independent auditor's report and not require a complete and separate audit to be conducted by the department. This will result in a substantial savings in time and money.

Mr. Mariani stated that the review of the policies and procedures does not require specific action; however, he pointed out that the Board and Commission evaluated and rewrote the cost sharing agreement that was subsequently approved by the Committees. Mr. Mariani introduced Mr. David Ljung, managing partner of Gilbert Associates, to present the review of the annual audits.

Mr. Ljung stated the work for the audits was completed during November 2010, with the reports being issued on January 7, 2011. The results of the audits for both the Board and Commission were an unqualified, or clean, audit opinion. There were no specific deficiencies in internal controls; there was one item remaining from 2009 that was reported as a recommendation and that item was corrected during 2010. There were no new items to report from a control standpoint, nor were there any adjustments made to the financial statements.

Mr. Ljung pointed out that the Commission audit entails some additional testing due to the federal funds received as part of MAP. The result of that testing indicated full compliance with all the features of that grant. Commission revenues remain strong at about \$14 million; expenses at about \$12 million. Operating income for the year was \$1.8 million, leaving just over \$9 million in cash at the year end, August 31, 2010.

For the Board audit, assessments revenue for 2009/10 was about \$7.3 million. Expenditures for that same period were approximately \$5.4 million. Cash at the end of August 2010 for the Board was about \$5.5 million, a substantial growth in the financial strength of the Board in just the past two years.

Mr. Carriere made a motion on behalf of the CWB to engage Gilbert Associates as the audit firm for 2010/2011. Mr. Guerra seconded the motion and it carried unanimously.

Mr. Frazier made a motion on behalf of the CWB to accept the annual audit review as presented. Mr. Carriere seconded the motion and it carried unanimously.

Mr. Norene made a motion on behalf of the CWC to engage Gilbert Associates to conduct the audit for 2010/2011, including the additional review required by CDFA. Mr. Zaffarano seconded the motion and it carried unanimously.

Mr. Driver made a motion on behalf of the CWC to accept the annual audit review as presented. Mr. Norene seconded the motion and it carried unanimously.

Chairperson Crain asked Mr. Balint to present the next agenda item, CWC Continuation Hearing. Mr. Balint stated that Commission law requires that CDFA conduct a continuation hearing every six years. If, during that hearing, there is substantial objection, the Secretary has the option of calling for a continuation referendum. The continuation hearing is scheduled for this year on April 19, 2011, at the California Farm Bureau Federation at 10:00 a.m. An announcement of the hearing will be mailed to all growers and handlers.

Ms. Steindorf presented the next agenda item, Upcoming CWB & CWC Elections. She commented that the first step in the election process is complete, with the collection of the producer's lists from the handlers. Those lists are collected and maintained by our third-party CPA firm, Gilbert Associates. The next step in the process is the mailing of the CWB nomination forms for producers and handlers; the nomination period is March 1 through March 31. Ballots for the Board election will be mailed in mid-April with the voting period ending in mid-May. After certification of candidates by USDA, CWB election results will be announced in the summer. The Commission election runs concurrently on a staggered schedule, with the nomination period of May 1 through May 31 and the voting period July 1 through July 31; results of the CWC election will be announced in August.

There was no Executive/Closed Session necessary. Chairperson Siebert stated that the time and the place of the next joint meeting of the Board and Commission has been scheduled for Thursday, June 9, 2011 at the Marriott Hotel in Rancho Cordova, California. Hearing no further business, Chairperson Siebert and Chairperson Crain adjourned the joint meeting at 12:20 p.m.

I HEREBY CERTIFY that the above is a full, true and correct copy of the minutes of the meeting held on February 18, 2011 in Monterey, California, by the Boards of the California Walnut Board and the California Walnut Commission



5/24/11

Date

Dennis Balint, Executive Director/CEO